



Net sales for first 9 months up 24.7%

Total end of September

In M€	2004	2005	Change 2005/2004
France	271.4	311.3	+ 14.7 %
Export	323.3	430.1	+ 33.0 %
TOTAL	594.7	741.4	+ 24.7 %

Business in Q3 2005

Business remained buoyant in the third quarter as growth matched the Group's estimates. International sales continued to expand quickly (26%). Sales in France slowed temporarily following low invoicing in major rental networks.

The high visibility level of the business and the healthy order book at the end of September confirm the expectation of achieving nearly €1 billion in net sales for the 2005 financial year.

Reporting Timetable

January 25, 2006:

2005 net sales

March 21, 2006:

2005 results

Company information available at:

www.manitou.com

Shareholder information:

communication.financiere@manitou.fr

Listing: ISIN code: FR0000038606 • MNO: MTU • Index: CAC MID 100